DAVID T. SODEN

Technology Executive | Solutions Architect | AI Automation Leader

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EXECUTIVE SUMMARY

Accomplished technology executive with **25+ years** of proven expertise driving digital transformation and enterprise automation solutions across **Fortune 100/500 organizations**. Recognized **automation thought leader** and creator of the "n8n Ultimate Course" with deep expertise in low-code/no-code platforms, workflow automation, and AI integration. Demonstrated track record of delivering **$50M+ growth** through innovative solutions architecture, pre-sales engineering, and strategic client engagement.

Key Differentiators:

- **Automation Expert:** n8n platform specialist, Power Platform architect, workflow automation innovator

- **Enterprise Scale:** Supported 60+ Fortune 500/100 companies including Microsoft, Meta, Honeywell, Cigna

- **AI Integration:** OpenAI/Generative AI implementation leader across enterprise ecosystems

- **Thought Leadership:** Published author, course creator, podcast host, and community contributor

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CORE COMPETENCIES

Technical Leadership

- Pre-Sales & Solutions Engineering

- Workflow Automation (n8n, Power Platform)

- API Integrations, OAuth, Webhooks

- Proof-of-Concept (PoC) Management

- Enterprise Architecture & Strategy

Automation & Integration

- **n8n Platform Expertise** (Course Creator)

- Power Platform (Apps, Automate, BI, Copilot Studio)

- OpenAI/Generative AI Integration

- Docker, Podman, JavaScript, Python

- REST APIs, Azure, AWS, GCP

Business Impact

- Client-Facing Technical Strategy

- Multi-Million Dollar Budget Management

- Global Team Leadership (80+ professionals)

- Revenue Growth & Market Expansion

- Digital Transformation Leadership

RECENT ACHIEVEMENTS

n8n Ultimate Course Creator (2025)

- **88 videos | ~16 hours of instruction** published on Udemy

- Comprehensive coverage of n8n platform, advanced integrations, and automation best practices

- Positioned as thought leader within the automation community

- Demonstrates deep technical expertise and teaching capability

Published Author: "Finally AI For Everyone"

- Available on Amazon, focusing on practical AI implementation for business users

- Bridges technical complexity with business value proposition

Transformation Leaders Podcast Host

- Regular thought leadership content on automation, AI, and digital transformation

- Builds community and establishes industry credibility

PROFESSIONAL EXPERIENCE

Concentrix | Newark, CA

Director of Software Architecture | *Jul 2021 – Present*

Driving Enterprise Automation at Scale

- **$50M+ Growth Impact:** Designed and implemented scalable low-code solutions using Power Platform and Azure, directly contributing to significant revenue growth

- **AI Innovation Leader:** Pioneered adoption of Generative AI (OpenAI/Azure OpenAI) within enterprise ecosystems, enabling automated processes and enhanced customer experience

- **Global Team Leadership:** Directed teams of 80+ professionals across multiple regions, fostering innovation and reducing technical debt through automation-first principles

- **Client Success:** Delivered high-impact technical demos and architecture sessions for enterprise stakeholders, demonstrating ROI of automation solutions

Key Technologies: Power Platform, Azure OpenAI, Docker, JavaScript, Enterprise APIs

PwC / Infosys | Atlanta, GA

Technical Architect | *Jan 2021 – Jul 2021*

Enterprise Infrastructure & Automation Strategy

- **Scalable Architecture:** Designed and implemented secure, scalable infrastructure supporting 100K+ users with 300% improvement in business productivity

- **ALM Innovation:** Developed automated Application Lifecycle Management strategies for Power Platform, increasing development throughput and reliability

- **Client Engagement:** Conducted client-facing workshops aligning technical solutions with enterprise sales goals and automation objectives

Decision Forward LLC | Atlanta, GA

Freelance Consultant & Entrepreneur | *Aug 2018 – Jan 2021*

Automation-First Consulting Practice

- **Enterprise Automation:** Delivered comprehensive automation solutions using Microsoft 365, PowerApps, and custom API integrations

- **Cloud Architecture:** Led end-to-end cloud infrastructure design and implementation for e-commerce and immersive media platforms

- **Pre-Sales Methodology:** Developed consultative sales processes showcasing ROI of automation tools and workflow optimization

Conway Data & Industrial Asset Management Council | Atlanta, GA

Director of IT | *Jul 2014 – Jul 2018*

Technology Leadership & Innovation

- **Budget Management:** Successfully managed $5M IT budget while driving strategic technology initiatives

- **SaaS Product Development:** Architected and launched cutting-edge data products generating 7-figure recurring revenue in first year

- **Digital Transformation:** Led comprehensive modernization of IT infrastructure and development of automated DevOps pipelines

- **Global Operations:** Managed domestic and international technology teams while maintaining 24/7 operational excellence

ENTERPRISE CLIENT PORTFOLIO

Extensive Fortune 500/100 Experience: Worked with 30+ Fortune 500 companies and 5+ Fortune 100 organizations

Technology Leaders

Microsoft • Meta • Concentrix • T-Mobile

Financial Services

PwC • Lloyds Bank • Silicon Valley Bank

Healthcare

Cigna • Fairview Health Services • St. Jude

Energy & Utilities

Duke Energy • Sempra • Florida Power

Manufacturing

Honeywell • Goodyear • Valmont • Wabtec

Legal (AMLAW 100)

35+ top-tier law firms including:

- Kirkland & Ellis • Skadden Arps • Latham & Watkins
- Davis Polk & Wardwell • Jones Day • Baker McKenzie
- And 29 additional AMLAW 100 firms

AUTOMATION & TECHNOLOGY STACK

Workflow Automation Platforms

- **n8n** (Expert/Course Creator)
- **Microsoft Power Platform** (Power Apps, Power Automate, Power BI, Copilot Studio)
- **Low-Code/No-Code:** OutSystems, Retool, Appian

AI & Integration

- **OpenAI/Generative AI** implementation and integration
- **REST APIs, OAuth2, Webhooks** design and development
- **Docker, Podman** containerization and deployment

Cloud & Infrastructure

- **Azure, AWS, GCP** multi-cloud architecture
- **JavaScript, Python, SQL** development and automation
- **SharePoint, Dataverse** enterprise data platforms

EDUCATION & CERTIFICATIONS

Professional Certifications:

- **Certified Scrum Master**

- **Master Project Manager**

- **OutSystems Reactive Developer**

Continuous Learning: Maintained cutting-edge expertise through hands-on implementation of emerging automation technologies and AI platforms.

THOUGHT LEADERSHIP & COMMUNITY

Content Creation

- 📺 **YouTube Channel:** [@davidsoden](#) - Automation tutorials and thought leadership

- 🎙️ **Podcast Host:** Transformation Leaders Podcast - Industry insights and expert interviews

- 📝 **Published Author:** "Finally AI For Everyone" - Practical AI implementation guide

Community Impact

- **n8n Community Leader:** Contributing advanced workflows, integrations, and best practices

- **Automation Evangelist:** Active contributor to automation, AI, and integration communities

- **Technical Mentor:** Guiding organizations through digital transformation and automation adoption

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KEY DIFFERENTIATORS

- **Proven Scale:** 25+ years enterprise technology leadership
- **Automation Expertise:** n8n course creator with deep platform knowledge
- **Fortune 500 Experience:** 60+ top-tier organizations across multiple industries
- **AI Innovation:** OpenAI/Generative AI integration specialist
- **Revenue Impact:** $50M+ growth through technology solutions
- **Thought Leadership:** Published author, course creator, podcast host

- **Pre-Sales Excellence:** Technical sales and solution architecture expertise
- **Global Leadership:** Managing international teams and complex implementations

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Available for senior technical roles in Architecting Solutions, Pre-Sales, AI and Cloud Architecture, and Automation Leadership. Open to opportunities with organizations seeking to accelerate their digital transformation through workflow automation and AI integration.